



Alexandria Redevelopment and Housing Authority

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*Keith Pettigrew, Chief Executive Officer*

**ADDENDUM No. 4  
May 6, 2020**

**REQUEST FOR QUALIFICATIONS  
DEVELOPMENT PARTNER FOR  
ALEXANDRIA REDEVELOPMENT  
AND HOUSING AUTHORITY**

**SOLICITATION No. RFQ Q-20-01**

This addendum is hereby included in and made part of the RFQ for Development Partner dated February 25, 2020. All requirements of the original RFQ for Development Partner (RFQ Q-20-01) shall remain in full force and effect except as amended by this Addendum. Please acknowledge receipt of this addendum by signing and returning with your RFQ (required).

**AMENDMENT TO RFQ**

**Due Date and Time Change**

RFQ is due on **June 25, 2020 at 5:00 PM**

**Submission and Qualifications:**

**RFQ Submission Requirement:** Electronic Submission - FTP Site (instructions as follows) or Delivery of Hard Copy as instructed Part III Page 21 of Solicitation.

- 1. All proposals are due by hard copy or uploaded electronically to the FTP Site by June 25, 2020 at 5:00 PM. ARHA will not accept any proposal after that date and time.**
- 2. Label each of your proposal sheets as follows. Please use PDF, DOC or XLSX format:**  
**RFQ-Q-20-01-Company Name–Title–Sheet #**
- 3. Select link to download: Hold the Control Key on your keyboard and then select the link:**



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<https://securefile.arha.us/?ShareToken=2F9B4EF98890CF687C993122267648D88B9321>

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- 4. Enter each document in separate upload spaces – using as many upload spaces as you need. See below:



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The files you upload will be made

### Comments from ARHA Procurement

1. All proposals are due by hard copy or uploaded by June 25, 2020 at 5:00 PM. I will not accept any proposal after that date and time. 2. Label each of your proposals sheets as follows: Please use PDF, DOC or XLSX format. "RFQ-Q-20-01-Company Name–Title–Sheet #" 3. If questions please contact Mike Angel - mangel@arha.us or mmuhsen@arha.us

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Prepared By: s/Mohammad Muhsen Date: May 6, 2020  
Procurement Assistant

Acknowledged By: \_\_\_\_\_ Date: \_\_\_\_\_

Note: All other requirements and provisions to the RFQ Documents shall remain in full force and effect.

Each Proposer shall refer to all Addenda to the RFQ Documents in their response.

**ADDENDUM # 4**  
**RFQ Q-20-01**  
**Questions & Answers**

Q1: I do not know if you received my earlier email, but I just wanted to make sure that for-profit developers can participate in the RFQ for developer partners. I heard somewhere that you guys only work with nonprofits.

**A1: For-profit and non-profit developers are all welcome to submit a response.**

Q2: **Does our MBE/WBE partner need to fill out this form and have an entity, currently, that can transact business in VA?** We are planning on doing a JV with our MBE/WBE partner so there will most likely be a new entity created in the future that is registered in VA.

**A2: Exhibit 1 - Proof of Authority to Transmit Business in VA – This form will be required upon the creation of the new entities.**

Q3: What are AHRA's plans for the Hadley High Rise? Is demolition and redevelopment planned or only rehab of the existing high rise? Do you have any information at this time?

**A3: For Ladrey only rehab of the building will be considered.**

Q4: Have you done a Physical Needs Assessment (PNA) on these properties?

**A4: Yes.**

Q5: The RFQ indicates that an original and 5 copies plus a flash drive should be delivered by the due date to the ARHA Procurement Department. I just wanted to check if the printed packages are still required or if anything changed due the current situation.

We're targeting to submit as indicated in the RFQ, but I thought I could check.

**A5: As indicated in this Amendment, we will accept hard copy and electronic submissions. It is up to the team submitting the response to determine which type of submission will work for them.**